



Q ASSOCIATES
Specialist IT Services

VMware Expert Services

Unlock the value of your VMware investment

Q Associates is a VMware Partner and Datacentre Virtualisation Master Services Specialist.

With broad expertise and in-depth knowledge of VMware technology, Q Associates provides VMware Technical Service offerings that enable customers to gain visibility of their VMware environment and realise the full value of virtualisation for IT. We help organisations overcome obstacles associated with virtual solutions and reduce the complexity of their environments.

As trusted advisers to VMware customers, our fully certified VMware solution architects have expert understanding of the VMware portfolio, and provide the resources, technical knowledge and service offerings needed to deliver a digital foundation.

In Partnership with VMware

Working closely with VMware for over 10 years, Q Associates are engaged across the complete VMware software portfolio including compute, cloud, networking and security, and digital workspace.

Certified to the highest level validates a deep understanding of datacentre virtualisation design

principles and methodologies. Our service offerings are based on qualified expertise and proven best practices to help customers achieve faster outcomes from their technology investments, with less risk.

Providing the right VMware Services



Reliable technical services are as crucial as ever. As organisations face a more difficult environment to manage and control, IT is looking for a new approach to accelerate the value of its VMware solutions.

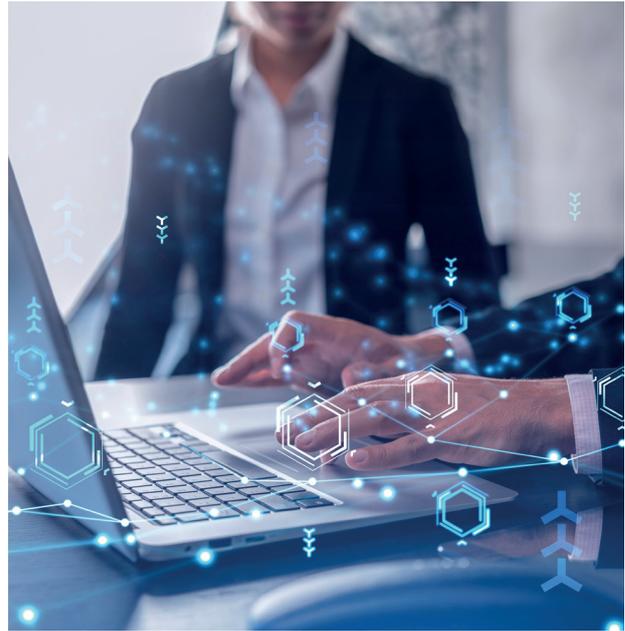
With Q Associates VMware Technical Services, we can provide organisations with full visibility of their virtual infrastructure, track and manage position against best-practices, improve performance, resource usage and operational efficiency, reduce service downtime and make sure that any risks and gaps are proactively identified and addressed.

Whether you need a health check or a full upgrade assessment of an entire VMware estate, Q Associates will work with you to provide a VMware Technical Service that's tailored to suit your business needs and budget. This is backed with the confidence that you'll be working with a leading VMware Partner and Master Services Specialist.



From consultancy and health checks, to upgrade assessments, to active support and project roll-outs, Q Associates specialises in a range of VMware service offerings.

Technical services ensure your organisation takes full advantage of your VMware investments and that you achieve long-term business and technology objectives.



VMware Health Check

A VMware Health Check is the first step to reviewing your virtual infrastructure.

Designed to not only provide insight into your VMware environment but also your operational efficiency and how to utilise VMware features.

The result is a clear scoring against VMware and industry best practices with an improvement plan on how to manage your environment moving forward.

The Q Associates VMware health check includes:

- ▶ Baseline validation of your current IT infrastructure and identify areas of concern
- ▶ Recommendations to improve performance, resource usage and operational efficiency
- ▶ Expert coaching and guidance tailored to your environment that meet your business objectives

The service can also include:

- ▶ Roadmaps for future improvements
- ▶ Determine organisation IT transformation goals and ability to adopt a cloud computing model

Build and implement your desired virtualisation solutions, and manage your environment with the help of a VMware health check.



VMware Upgrade Assessment

Take advantage of enhanced security and operational efficiencies by leveraging the VMware Upgrade Assessment service.

Whether you're exploring the possibility of a virtualised desktop implementation, expanding your virtualisation solution across the entire IT infrastructure, or building your hybrid cloud infrastructure and dropping enterprise-grade Kubernetes into your existing infrastructure, Q Associates VMware Upgrade Assessment services can add strategic value at every step of the process.

First steps: Assessment of current infrastructure environment

- ▶ Evaluate the readiness of environment and best-practices for deployment
- ▶ Outline requirements for hardware compatibility
- ▶ Workload strategy
- ▶ Determine organisation IT transformation goals and options to simplify on-going upgrades and hardware management





The VMware Upgrade Assessment includes:

- ▶ Pre-engagement planning: clearly defining and documenting project goals, requirements and success criteria
- ▶ Architecture and operations technical audit and analysis: introduce and explain key product features, capabilities and benefits
- ▶ Current environment gap analysis
- ▶ Recommendation document
- ▶ Design and plan the implementation, and transfer knowledge through documentation
- ▶ Verify upgrade: ensure conformity, functionality, patch management and security

Q Associates fully qualified VMware technical specialists provide expert VMware upgrade services and support that enable organisations to modernise their IT environments.



Q Active Support for vSphere

Through Q Active Support services, our customers receive a better-quality support experience, through persistent contact with highly skilled engineers, greater customer familiarity, and superior flexibility

Q Active Support for VMware vSphere from Q Associates can significantly reduce the risk of unexpected system failure and service downtime.

Our fully certified VMware solutions architects manage your infrastructure through a valuable combination of continual monitoring, system health analysis, performance reviews, and preventative maintenance procedures.

Active Support complements break-fix maintenance contracts to identify performance or availability issues in advance and minimise unplanned system downtime.

- ▶ includes token-based support where tokens can be called off for actions such as remote deployment, remediation actions, and implementation services. Tokens can also be used for other tasks that would fall outside of a typical support contract.

For a healthy, productive infrastructure and true peace of mind, supplement your maintenance contract with Q Associates' Active Support service.

We'll keep watch over your critical VMware vSphere computing virtualisation platforms so that you can concentrate on delivering value and achieve true business benefit.



VMware Licence Optimisation

Optimise your software investments by assessing whether your organisation is getting the most from your VMware licence agreements.

With specialist knowledge around licencing, Q Associates can help with everything from compliancy to ensuring licences are fully utilised and recommend the best licensing options to align with future business plans, budgets and software upgrades.

Explore more VMware Services

Regardless of the level of virtualisation maturity or business need, Q Associates helps organisations of all sizes successfully manage VMware solutions. Contact Q Associates to explore our full range of VMware service offerings and resources.





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Contact us to find out more

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